motivate your staff
(without paying them more!)

1. **Celebrate** success at every opportunity

2. ….And mistakes – share, learn, move on, <u>no</u> witch-hunts

3. Stop fannying about, be **organised**

4. Use **consultants** – with care

5. **Empower** employees

6. Include and **encourage** your staff to be involved in Board Meetings

7. Promote a **social** life

8. Get rid of "Them and Us" – **break down the barriers**, Team counts

9. Offer **choices**

10. **Reward** with what will excite/motivate them

11. **Competition** is healthy

12. Let them work when they want to – be **flexible**

13. Keep it **simple** – cut the cr*p!

14. Set **standards** – do unto others

15. Offer the **unexpected** – go the extra mile

16. Make them winners – **praise** and encourage

17. Show people the level of your **appreciation**, cash rewards are not everything

18. Set up a payroll **giving** scheme

19. Birthdays are **holidays**

20. Offer people security through great **communication** and open performance reporting